

Small Business Domain of the Business Services Training Package

Supports Unit Code	Stock Code	Resource Title	Type	Unit Price
BSBSBM301A	IS31	Research business opportunities – IBR set Vers. 5	Learner Guide	\$23.80
BSBSBM301A	IS31A	Assessment Material – CD Rom	Assessors	\$57.00
BSBSBM401A	IS41	Establish business and legal requirements – IBR set Vers. 5	Learner Guide	\$23.80
BSBSBM401A	IS41A	Assessment Material – CD Rom	Assessors	\$57.00
BSBSBM402A	IS42	Undertake financial planning (includes CD) – IBR set Vers. 5	Learner Guide	\$28.90
BSBSBM402A	IS42A	Assessment Material – CD Rom	Assessors	\$57.00
BSBSBM403A	IS43	Promote the business – IBR set Vers. 5	Learner Guide	\$23.80
BSBSBM403A	IS43A	Assessment Material - CD Rom	Assessors	\$57.00
BSBSBM404A	IS44	Undertake business planning (includes CD) – IBR set Vers. 5	Learner Guide	\$28.90
BSBSBM404A	IS44A	Assessment Material - CD Rom	Assessors	\$57.00
BSBSBM405A	IS45	Monitor and manage business operations – IBR set Vers. 5	Learner Guide	\$23.80
BSBSBM405A	IS45A	Assessment Material - CD Rom	Assessors	\$57.00
BSBSBM406A	IS46	Manage finances – IBR set Vers. 5	Learner Guide	\$23.80
BSBSBM406A	IS46A	Assessment Material - CD Rom	Assessors	\$57.00
BSBSBM407A	IS47	Manage a small team – IBR set Vers. 5	Learner Guide	\$23.80
BSBSBM407A	IS47A	Assessment Material - CD Rom	Assessors	\$57.00
Cert IV in Business (Small Business Mgt) NEW BUSINESS	IS02	Learning Materials for Cert. IV in Business (Small Business Mgt) – Covers units BSBSBM301, 401, 402, 403 & 404. BSBMKG401 & 402 BSBCMN405,407 & 408	Learner Guides	\$114.50
“	IS01	Assessment Materials for Cert. IV in Business (for the selected units above in IS02)	Assessors	\$57.00
“	IS02T	Trainers Resource for the above IS02 -Overhead transparency masters -PowerPoint presentations -Tables that provide references to the Learner Resource	Trainers Resource	\$57.00
Cert IV in Business (Small Business Mgt) ESTABLISHED BUSINESS	IS03	Learning Materials for Cert. IV in Business (Small Business Mgt) – Covers units BSBSBM401, 402, 403, 404, 405, 406 & 407 BSBCMN408, 409 & 410	Learner Guides	\$114.50
“	IS03A	Assessment Materials for Cert. IV in Business (for the selected units above in IS03)	Assessors	\$57.00
“	IS03T	Trainers Resource for the above IS03 -Overhead transparency masters -PowerPoint presentations -Tables that provide references to the Learner Resource	Trainers Resource	\$57.00
BSBSBM301A	TS31	Planning for Small Business Success – Tertiary Press	Learner Guide	\$35.00
BSBSBM301A	SS31	Research Business Opportunities – Software Publications	Learner Guide	\$29.95
BSBSBM401A BSBSBM402A BSBSBM404A	PS42	Writing your plan for Small Business Success - Prentice Hall	Learner Guide	\$40.95
BSBSBM403A	TS43	Marketing for Small Business Success – Tertiary Press	Learner Guide	\$35.00
BSBSBM405A	SS45	Monitor & Manage Business Operations - Software Publications	Learner Guide	\$24.95
BSBSBM406A	SS46	Manage Finances – Software Publications	Learner Guide	\$29.95
BSBSBM407A	SS47	Manage a Small Team - Software Publications	Learner Guide	\$29.95

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