

IBSA Occupations and Qualifications in Demand 2010

ANZSCO	Occupation/Job Role	Training Package	Qualification
BUSINESS SERVICES			
221111	Accountant	FNS40207	Cert IV in Financial Services – Bookkeeping
		FNS40604	Cert IV in Financial Services – Accounting
		FNS50204	Diploma of Accounting
		FNS60204	Advanced Diploma of Accounting
225111/ 225112/ 225113/ 131112	Account Manager	BSB40307	Cert IV in Customer Contact
		BSB40107	Cert IV in Advertising
		BSB50307	Diploma of Customer Contact
		BSB50207	Diploma of Business
		BSB50107	Diploma of Advertising
		BSB60307	Advanced Diploma of Customer Contact
		BSB60207	Advanced Diploma of Business
		BSB60107	Advanced Diploma of Advertising
551211	Bookkeeper	FNS30104	Cert III in Financial Services
		FNS30404	Cert III in Financial Services (Accounts Clerk)
		FNS40207	Cert IV in Financial Services (Bookkeeping)
551111	Accounts clerk	FNS30104	Cert III in Financial Services
		FNS30404	Cert III in Financial Services (Accounts Clerk)
		FNS40207	Cert IV in Financial Services (Bookkeeping)
132411	Business Policy and Planning Manager (including international)	BSB30407	Cert III in Business Administration
		BSB40507	Cert IV in Business Administration
		BSB50107	Diploma of Advertising
541112/ 611312/ 639311	Call or Contact Centre Operator	BSB20207	Cert II in Customer Contact
		BSB30207	Cert III in Customer Contact
		BSB40307	Cert IV in Customer Contact
		BSB50307	Diploma of Customer Contact
541111	Call or Contact Centre Team Leader	BSB31207	Cert III in Frontline Management
		BSB40807	Cert IV in Frontline Management
		BSB40307	Cert IV in Customer Contact
		BSB50307	Diploma of Customer Contact
511111/ 511112	Contract Program and Project Manager/Administrator	BSB41507	Cert IV Project Management
		BSB51407	Diploma of Project Management
		BSB60707	Advanced Diploma of Project Management
132111/ 111211	Corporate Services Manager	BSB50407	Diploma of Business Administration
		BSB60407	Advanced Diploma of Management

ANZSCO	Occupation/Job Role	Training Package	Qualification
132111	Corporate Social Responsibility Manager	BSB51107	Diploma of Management, including Business Continuity and Sustainability units
		BSB60407	Advanced Diploma of Management, including Business Continuity and Sustainability units
149211	Customer Contact Manager	BSB40307	Cert IV in Customer Contact
		BSB40807	Cert IV in Frontline Management
		BSB50307	Diploma of Customer Contact
		BSB60307	Advanced Diploma of Customer Contact
		BSB51107	Diploma of Management
132211/ 149914/ 222312	Finance Manager	FNS30304	Cert III in Financial Services – Accounts Clerical
		FNS40704	Cert IV in Financial Services (Financial Practice Support)
			Diploma of Accounting
		FNS50204	Diploma of Financial Services (Finance/ Mortgage Broking Management)
			Diploma of Financial Services (Personal Trustees)
		FNS50704	Diploma of Financial Services (Financial Planning)
		FNS50804	Diploma of Financial Services (Financial Markets)
		FNS51004	Diploma of Financial Services (Banking)
		FNS51204	Diploma of Financial Services (Consumer Education)
		FNS51304	Diploma of Management
531111	General Administrative Officer	BSB30407	Cert III in Business Administration
		BSB41107	Cert IV in Business Administration
		BSB50807	Diploma of Business Administration
111211	General Manager	BSB51107	Diploma of Management
		BSB60407	Advanced Diploma of Management
		BSB60207	Advanced Diploma of Business
599411/ 223111	HR Clerk/HR Officer	BSB41007	Cert IV in Human Resources
132311	Human Resource Administrator/ Manager	BSB50607	Diploma of Human Resources Management
		BSB60907	Advanced Diploma of Management (Human Resources)
		BSB70108	Vocational Graduate Cert in Management (Learning)
521111	Marketing Assistant	BSB40207	Cert IV in Business
		BSB41307	Cert IV in Marketing
		BSB50207	Diploma of Business
		BSB51207	Diploma of Marketing

ANZSCO	Occupation/Job Role	Training Package	Qualification
225112	Market Research Analyst	BSB41307	Cert IV in Marketing
		BSB51207	Diploma of Marketing
512111/ 512299	Office and Practice Manager	BSB40207	Cert IV in Business
		BSB40507	Cert IV in Business Administration
		BSB50207	Diploma of Business
		BSB50807	Diploma of Business Administration
		BSB51507	Diploma of Purchasing
		BSB60207	Advanced Diploma of Business
		BSB60407	Advanced Diploma of Management
132311	OHS Manager	BSB41407	Cert IV in Occupational Health and Safety
		BSB51307	Diploma of Occupational Health and Safety
		BSB60607	Advanced Diploma of Occupational Health and Safety
251312	OH&S Officer/ Advisor	BSB30707	Cert III in Occupational Health and Safety
		BSB41407	Cert IV in Occupational Health and Safety
		BSB51307	Diploma of Occupational Health and Safety
512299/ 599112	Para-legal Professional	BSB41207	Cert IV in Legal Services
		BSB51007	Diploma of Legal Services
551311	Payroll clerk	FNS30104	Cert III in Financial Services
		FNS30404	Cert III in Financial Services (Accounts Clerk)
		FNS40207	Cert IV in Financial Services (Bookkeeping
521111	Personal Assistant and/or Secretary	BSB30407	Cert III in Business Administration
		BSB41107	Cert IV in Business Administration
		BSB50807	Diploma of Business Administration
542111/ 542113/ 542114	Receptionist	BSB30407	Cert III in Business Administration
		BSB41107	Cert IV in Business Administration
		BSB50807	Dip of Business Administration
224214	Records and Information Coordinator	BSB41707	Cert IV in Recordkeeping
		BSB51707	Diploma of Recordkeeping
		BSB60807	Advanced Diploma of Recordkeeping
131112	Sales and Marketing/ Business Development Manager	BSB41307	Cert IV in Marketing
		BSB51207	Diploma of Marketing
		BSB50107	Diploma of Advertising
611312	Sales Representative	BSB20207	Cert II in Customer Contact
		BSB40607	Cert IV in Business Sales
		BSB30207	Cert III in Customer Contact
		BSB40307	Cert IV in Customer Contact
		BSB50307	Diploma of Customer Contact

ANZSCO	Occupation/Job Role	Training Package	Qualification
133611	Supply and Distributions Manager		Transport and Logistics Industry Skills Council
639311	Telemarketer	BSB20207	Cert II in Customer Contact
CULTURAL AND CREATIVE INDUSTRIES			
212312/ 212111	Artistic Director	CUF50107	Diploma of Screen and Media
		CUF60107	Advanced Diploma of Screen and Media
139911	Arts Administrator/ Manager	CUV40503	Cert IV in Arts Administration
		CUV60103	Diploma of Arts Administration
399512	Camera Operator (film, television or video)	CUF40307	Cert IV in Broadcast Technology
149912	Cinema Theatre/ Facilities Manager	CUE50403	Diploma of Venues and Events
		CUE60403	Advanced Diploma of Venues Events
272611/ 149311	Community Cultural Development Officer/ Exhibition Developer and Manager	CUV40503	Cert IV in Arts Administration
		CUV60103	Diploma of Arts Administration
		CUE30303	Cert III in Venues and Events (Customer Service)
		CUE40403	Cert IV in Venues and Events (Customer Service)
		CUE50403	Diploma of Venues and Events
		CUE60403	Advanced Diploma of Venues and Events
212312	Director (film, television, radio or stage)	CUE30203	Cert III in Live Production, Theatre and Events (Technical Operations)
		CUE40303	Cert IV in Live Production, Theatre and Events (Technical Operations)
		CUE50303	Diploma of Live Production, Theatre and Events (Technical Operations)
		CUE60203	Advanced Diploma of Live Production, Theatre and Events (Technical Operations)
		CUF40107	Cert IV in Screen and Media
		CUF50107	Diploma of Screen and Media
711411	Digital Photographic Printer	ICP20305	Cert II in Printing and Graphic Arts (Instant Print)
		ICP30405	Cert III in Printing and Graphic Arts (Instant Print)
		ICP50205	Diploma of Printing and Graphic Arts (Multimedia)
		ICP50105	Diploma of Printing and Graphic Arts (Digital Production)
212412	Editor – Newspaper or Periodical		(No applicable TP qualification, higher education qualification used)

ANZSCO	Occupation/Job Role	Training Package	Qualification
232413	Games Developer/ Animator/Special Effects	ICA40305	Cert IV in Information Technology (Websites)
		ICA40805	Cert IV in Information Technology (Multimedia)
		CUV40303	Cert IV in Design
		CUF40207	Cert IV in Interactive Digital Media
		CUF40107	Cert IV in Screen and Media
		ICA50605	Diploma of Information Technology (Website Development)
		ICA50905	Diploma of Information Technology (Multimedia)
		CUF50207	Diploma of Interactive Digital Media
		CUF50107	Diploma of Screen and Media
		CUF60107	Advanced Diploma of Screen and Media
232411	Graphic Designer	CUV30303	Cert III in Design Fundamentals
		ICP30305	Cert III in Printing and Graphic Arts (Multimedia)
		CUF40207	Cert IV in Interactive Digital Media
		ICA40805	Cert IV in Information Technology (Multimedia)
		CUF50207	Diploma of Interactive Digital Media
232412	Illustrator	CUV30103	Cert III in Visual Arts and Contemporary Craft
		CUV30303	Cert III in Design Fundamentals
		CUV40103	Cert IV in Visual Arts and Contemporary Craft
		CUV40303	Cert IV in Design
		CUF40207	Cert IV in Interactive Digital Media
		CUF40107	Cert IV in Screen and Media
		ICA40805	Cert IV in Information Technology (Multimedia)
		ICA50905	Diploma of Information Technology (Multimedia)
		ICA50605	Diploma of Information Technology (Website Development)
		ICA50905	Diploma of Information Technology (Multimedia)
224999	Knowledge Manager	CUL30104	Cert III in Library/Information Services
		CUL40104	Cert IV in Library/Information Services
		CUL40204	Cert IV in Museum Practice
		CUL50104	Diploma of Library/Information Services
399312	Library Technician/ Assistant	CUL30104	Cert III in Library/Information Services
		CUL40104	Cert IV in Library/Information Services
		CUL40204	Cert IV in Museum Practice
		CUL50104	Diploma of Library/Information Services

ANZSCO	Occupation/Job Role	Training Package	Qualification
399513	Lighting Technician	CUE30203	Cert III in Live Production, Theatre and Events (Technical Operations)
		CUE40303	Cert IV in Live Production, Theatre and Events (Technical Operations)
		CUF40107	Cert IV in Screen and Media
		CUE50303	Diploma of Live Production, Theatre and Events (Technical Production)
		CUF50107	Diploma of Screen and Media
232413	Multi/New/ Interactive Media Designer	ICP30305	Cert III in Printing and Graphic Arts (Multimedia)
		CUF40207	Cert IV in Interactive Digital Media
		ICA40805	Cert IV in Information Technology (Multimedia)
		CUF50207	Diploma of Interactive Digital Media
		BSB30307	Cert III Micro Business Operations [customised for innovation competencies]
		BSB40407	Cert IV in Small Business Management [customised for innovation competencies]
261212	Multimedia Specialist and Web Developer	ICA40305	Cert IV in Information Technology (Websites)
		ICA50605	Diploma of Information Technology (Website Development)
521111	Museum Assistant	CUL20204	Cert II in Museum Practice
		CUL30204	Cert III in Museum Practice
		CUL40204	Cert IV in Museum Practice
		CUL50204	Diploma of Museum Practice
224212/ 399311	Museum Conservation and/or Curation – technical	CUL40204	Cert IV in Museum Practice
		CUL50204	Diploma of Museum Practice
		CUL60204	Advanced Diploma of Museum Practice
211212	Music Agent/Band Manager	CUS40109	Cert IV in Music
		CUS40309	Cert IV in Music Business
		CUS50109	Diploma of Music
		CUS50309	Diploma of Music Business
		CUS60109	Advanced Diploma of Music
		CUS60309	Advanced Diploma of Music Business
211213	Musician (Instrumental)	CUS50101	Diploma of Music
		CUS60101	Advanced Diploma of Music
211112	Performers – Dancers		Qualification under development
211113/ 211199	Performers – Circus, Theatre		(No applicable TP qualification, qualifications to be developed in the future)

ANZSCO	Occupation/Job Role	Training Package	Qualification
211214/ 211213	Performers – Singer, Musicians,	CUS30109	Cert III in Music
		CUS30309	Cert III in Music Business
		CUS40109	Cert IV in Music
		CUS40309	Cert IV in Music Business
		CUS50109	Diploma of Music
		CUS50309	Diploma of Music Business
		CUS60109	Advanced Diploma of Music
599912	Post-production Media Technician	CUF20107	Cert II in Creative Industries (Media)
		CUF30107	Cert III in Media
		CUF40107	Cert IV in Screen and Media
		CUF40207	Cert IV in Interactive Digital Media
		CUF50107	Diploma of Screen and Media
249299	Private Teacher/Tutor (art, dance, drama, music)	TAA40104	Cert IV in Training and Assessment
212318	Producer - Video	CUF40207	Cert IV in Interactive Digital Media
212316	Stage Manager	CUE60303	Advanced Diploma of Stage Management
211499	Visual Artist – Fine Art		(No applicable TP qualification, qualification to be developed in the future)
211413/ 211411/ 211311	Visual Artist – Sculptor, Painter, Photographer, Printmaker	CUV20103	Cert II in Visual Arts and Contemporary Craft
		CUV30103	Cert III in Visual Arts and Contemporary Craft
		CUV40103	Cert IV in Visual Arts and Contemporary Craft
232414	Web designer	ICA30105	Cert III in Information Technology
		CUF40207	Cert IV in Interactive Digital Media
		ICA40305	Cert IV in Information Technology (Websites)
	Writers – Fiction and Non-fiction		(No applicable TP qualification, higher education qualification used)
212415/ 212416/ 211211	Writers – Music, Film, TV	CUF40107	Cert IV in Screen and Media
		CUF50107	Diploma of Screen and Media
		CUF60107	Advanced Diploma of Screen and Media
EDUCATION AND TRAINING			
422116	Education/Teachers' Aide		(TP qualification available through Community Services and Health Industry Skills Council)
272111	Career Counsellor/ Adviser		(No applicable TP qualification, higher education qualification used)

ANZSCO	Occupation/Job Role	Training Package	Qualification
242211	Professional – Language Literacy and Numeracy		The following 2 qualifications will be going to the NQC for endorsement in March 2010: Vocational Graduate Cert in Adult Language Literacy and Numeracy Practice Vocational Graduate Diploma of Adult Language Literacy and Numeracy Leadership
242211	Professional – VET Curriculum Designer/ Adviser	TAA50104	Diploma of Training and Assessment
242211	Professional – Training and Development (Non-school VET)	TAA40104 TAA50104	Cert IV in Training and Assessment Diploma of Training and Assessment
2493	Teacher of English to Speakers of Other Languages		(No applicable TP qualification, VET accredited and higher education qualifications used)
242211	Teachers – Schools – ICT Learning	TAA40104	Cert IV in Training and Assessment
242211	Teachers – Schools – VET	TAA40104	Cert IV in Training and Assessment
242211	Teacher – VET (Non-school)	TAA40104 TAA50104	Cert IV in Training and Assessment Diploma of Training and Assessment
223311	Training and Development Professional	TAA40104 TAA50104	Cert IV in Training and Assessment Diploma of Training and Assessment
132311/ 223311	Training Centre Manager	BSB51107 TAA40104 TAA50104	Diploma of Management Cert IV in Training and Assessment Diploma of Training and Assessment
242211	Trade Trainer	TAA40104 TAA50104	Cert IV in Training and Assessment Diploma of Training and Assessment
242211	Vocational Education Teacher	TAA40104 TAA50104	Cert IV in Training and Assessment Diploma of Training and Assessment
242211	Workplace/VET Trainer/Assessor	TAA40104 TAA50104	Cert IV in Training and Assessment Diploma of Training and Assessment
FINANCIAL SERVICES			
221111/ 221112/ 221113	Accountant	FNS40207 FNS40604 FNS40704 FNS50204 FNS60204	Cert IV in Financial Services – Bookkeeping Cert IV in Financial Services – Accounting Cert IV in Financial Services (Financial Practice Support) Diploma of Accounting Advanced Diploma of Accounting

ANZSCO	Occupation/Job Role	Training Package	Qualification
551111	Accounting Assistant	FNS20104	Cert II in Financial Services
		FNS40604	Cert IV in Financial Services (Accounting)
		FNS50204	Diploma of Accounting
111211/ 221111/ 221112/ 221113/ 512299	Accounting Manager	FNS40207	Cert IV in Financial Services – Bookkeeping
		FNS40604	Cert IV in Financial Services – Accounting
		FNS40704	Cert IV in Financial Services (Financial Practice Support)
			Diploma of Accounting
		FNS50204	Advanced Diploma of Accounting
		FNS60204	Advanced Diploma of Financial Services
551111	Accounts Assistant/ Clerk/Officer/Data Entry	FNS20104	Cert II in Financial Services
		FNS30304	Cert III in Financial Services (Accounts clerical)
		FNS40604	Cert IV in Financial Services (Accounting)
		FNS40207	Cert IV in Financial Services – Bookkeeping
		FNS40704	Cert IV in Financial Services (Financial Practice Support)
	Diploma of Accounting		
	FNS50204		
551111/ 221111	Accounts Officer/ Senior Supervisor	FNS20104	Cert II in Financial Services
		FNS30304	Cert III in Financial Services (Accounts clerical)
		FNS40604	Cert IV in Financial Services (Accounting)
		FNS40207	Cert IV in Financial Services – Bookkeeping
		FNS40704	Cert IV in Financial Services (Financial Practice Support)
			Diploma of Accounting
		FNS50204	Diploma of Financial Services
FNS50107	Advanced Diploma of Financial Services		
	FNS60104		
221214	Auditor Officer/ Accounts	FNS20104	Cert II in Financial Services
		FNS30304	Cert III in Financial Services (Accounts clerical)
		FNS40207	Cert IV in Financial Services (Bookkeeping)
		FNS40304	Cert IV in Financial Services (Credit Management)
552111	Bank/Credit Union/ Building Society Teller, including telephone	BSB40207	Cert IV in Business
		BSB40607	Cert IV in Business Sales
		BSB40307	Cert IV in Customer Contact
		BSB40607	Cert IV in Business Sales
		BSB50207	Diploma of Business
		BSB50307	Diploma of Customer Contact
		FNS50107	Diploma of Financial Services
222112/ 222199/	Broker – Mortgage/ Finance	FNS40804	Cert IV in Financial Services (Finance/Mortgage Broker)
		FNS50504	Diploma of Financial Services (Finance/Mortgage Broking Management)

ANZSCO	Occupation/Job Role	Training Package	Qualification
5522	Business Lending/ Mortgage Development	FNS30304	Cert III in Financial Services (Accounts clerical)
		FNS40304	Cert IV in Financial Services (Credit Management)
		FNS40804	Cert IV in Financial Services (Finance/Mortgage Broker)
		FNS50107	Diploma of Financial Services
599311	Debt Collector	FNS40304	Cert IV in Financial Services (Credit Management)
		FNS50107	Diploma of Financial Services
		FNS60104	Advanced Diploma of Financial Services
222311	Financial Investment Advisor	FNS40804	Cert IV in Financial Services (Finance/Mortgage Broker)
		FNS50804	Diploma of Financial Services (Financial Planning)
		FNS60404	Advanced Diploma of Financial Services (Financial Planning)
222211/ 222212/ 222213/ 222299	Finance Market Dealer/Securities/ Treasury/Equities/ Commodities	FNS51004	Diploma of Financial Services (Financial Markets)
FNS50107		Diploma of Financial Services	
FNS60104		Advanced Diploma of Financial Services	
FNS40704		Cert IV in Financial Services (Financial Practice Support)	
222311	Financial Planner/ Adviser/Technical Specialist	FNS450804	Diploma of Financial Services (Financial Planning)
149212/ 131112/ 222312/	Financial Planning Manager – Business Development Relationship and Client Service	BSB40207	Cert IV in Business
BSB40607		Cert IV in Business Sales	
BSB40307		Cert IV in Customer Contact	
BSB40607		Cert IV in Business Sales	
BSB50207		Diploma of Business	
BSB50307		Diploma of Customer Contact	
BSB60207		Advanced Diploma of Business	
FNS50804		Diploma of Financial Services (Financial Planning)	
FNS60404		Advanced Diploma of Financial Services (Financial Planning)	
FNS60104	Advanced Diploma of Financial Services		

ANZSCO	Occupation/Job Role	Training Package	Qualification
531111	Financial Planning Support/Para Planner	FNS20104	Cert II in Financial Services
		FNS30304	Cert III in Financial Services (Accounts Clerical)
		BSB40207	Cert IV in Business
		BSB40607	Cert IV in Business Sales
		BSB40307	Cert IV in Customer Contact
		BSB40607	Cert IV in Business Sales
		BSB50207	Diploma of Business
		BSB50307	Diploma of Customer Contact
		BSB60207	Advanced Diploma of Business
		FNS50804	Diploma of Financial Services (Financial Planning)
221212	Financial Risk Manager	FNS51104	Diploma of Financial Risk Management
		FNS60104	Advanced Diploma of Financial Services
611312/ 541112/ 541111	Financial Services – Customer Service/ Business Development/ Relationship/Call Centre/Card Services Officer	FNS20104	Cert II in Financial Services
		FNS30304	Cert III in Financial Services (Accounts Clerical)
		BSB40207	Cert IV in Business
		BSB40307	Cert IV in Customer Contact
		BSB40607	Cert IV in Business Sales
		BSB50207	Diploma of Business
		BSB50307	Diploma of Customer Contact
		FNS51204	Diploma of Financial Services (Banking)
		BSB60207	Advanced Diploma of Business
		FNS60104	Advanced Diploma of Financial Services
149212/ 131112	Financial Services – Customer Service/ Business Development/ Relationship/Call Centre Manager	BSB40207	Cert IV in Business
		BSB40607	Cert IV in Business Sales
		BSB40307	Cert IV in Customer Contact
		BSB40607	Cert IV in Business Sales
		BSB50207	Diploma of Business
		BSB50307	Diploma of Customer Contact
		FNS51204	Diploma of Financial Services (Banking)
		BSB60207	Advanced Diploma of Business
		FNS60104	Advanced Diploma of Financial Services

ANZSCO	Occupation/Job Role	Training Package	Qualification
132211/ 149914/ 222312	Financial Services Manager	FNS30304	Cert III in Financial Services – Accounts Clerical
		FNS40704	Cert IV in Financial Services (Financial Practice Support)
		FNS50204	Diploma of Accounting
		FNS50504	Diploma of Financial Services (Finance/Mortgage Broking Management)
		FNS50704	Diploma of Financial Services (Personal Trustees)
		FNS50804	Diploma of Financial Services (Financial Planning)
		FNS51004	Diploma of Financial Services (Financial Markets)
		FNS51204	Diploma of Financial Services (Banking)
		FNS51304	Diploma of Financial Services (Consumer Education)
552314	Financial Services Statistical Clerk	FNS20104	Cert II in Financial Services
		FNS30304	Cert III in Financial Services (Accounts clerical)
		FNS40604	Cert IV in Financial Services (Accounting)
		FNS40704	Cert IV in Financial Services (Financial Practice Support)
222113	Insurance Broker	FNS50107	Diploma of Financial Services
		FNS40107	Cert IV in Financial Services
		FNS60104	Advanced Diploma of Financial Services
552312/ 599611	Insurance Consultant Claims	FNS40107	Cert IV in Financial Services
		FNS50107	Diploma of Financial Services
		FNS60104	Advanced Diploma of Financial Services
611211	Insurance Officer – Health and Life Insurance Compliance	FNS30507	Cert III in Financial Services (Workers Compensation)
		FNS40107	Cert IV in Financial Services
		FNS50107	Diploma of Financial Services
		FNS60104	Advanced Diploma of Financial Services
221111	Insolvency Officers	FNS51104	Diploma of Financial Risk Management
599611/ 599612/ 599613/ 611211/ 599613	Loss Recovery/ Claims, Fraud/ Repossessions/ Collections Reconciliation/Under writing	FNS30304	Cert III in Financial Services (Accounts clerical)
		FNS40304	Cert IV in Financial Services (Credit Management)
		FNS40804	Cert IV in Financial Services (Finance/Mortgage Broker)
		FNS50107	Diploma of Financial Services
		FNS51104	Diploma of Financial Risk Management
552211	Managers Credit/ Audit Compliance	FNS40304	Cert IV in Financial Services (Credit Management)

ANZSCO	Occupation/Job Role	Training Package	Qualification
551311	Payroll Officer	FNS20104	Cert II in Financial Services
		FNS30304	Cert III in Financial Services (Accounts clerical)
		FNS40604	Cert IV in Financial Services (Accounting)
		FNS40207	Cert IV in Financial Services – Bookkeeping
		FNS40704	Cert IV in Financial Services (Financial Practice Support)
		FNS50204	Diploma of Accounting
599111	Settlements	FNS50604	Diploma of Financial Services (Conveyancing)
		FNS60304	Advanced Diploma of Financial Services (Conveyancing)
222312	Superannuation Advisor	FNS40904	Cert IV in Financial Services (Superannuation)
		FNS50904	Diploma of Financial Services (Financial Markets)
222312	Superannuation Funds Manager/ Administrator	FNS40904	Cert IV in Financial Services (Superannuation)
		FNS50904	Diploma of Financial Services (Financial Markets) Advanced Diploma
552312/ 599611	Workers' Compensation (RTW) Injury Management	FNS30507	Cert III in Financial Services (Workers Compensation)
			Cert IV in Financial Services (Workers Compensation)
		FNS41007	Diploma of Personal Injury Management (Workers Compensation)
		FNS51407	Diploma of Financial Risk Management
		FNS51104	
INFORMATION AND COMMUNICATIONS TECHNOLOGIES			
313214/ 342414	Broadband Technician	ICT20208	Cert II in Telecommunications
		ICT20308	Cert II in Telecommunications Cabling
		ICT30208	Cert III in Telecommunications
		ICT30302	Cert III in Telecommunications Cabling and Customer Premises Equipment
		ICT40608	Cert IV in Telecommunications Computer Telephony Integration
		ICT40208	Cert IV in Telecommunications Engineering
135111/ 135199	Chief Information Officer	ICA50205	Diploma of Information Technology (Project Management)
		ICA60105	Advanced Diploma of Information Technology (Process Improvement)
		ICA60205	Advanced Diploma of Information Technology (Network Security)

ANZSCO	Occupation/Job Role	Training Package	Qualification
263312/ 263111	Computer Network Professionals	ICA30105	Cert III in Information Technology
		ICA40305	Cert IV in Information Technology (General)
		ICA10105	Diploma in Information Technology (General)
		ICA40405	Cert IV in Information Technology (Networking)
		ICA50405	Diploma of Information Technology (Networking)
		ICA60205	Advanced Diploma of Information Technology (Network Security)
262111/ 262112	Database and Systems Administrator or ICT Security Specialist	ICA60205	Advanced Diploma of Information Technology (Network Security)
312412	Digital Communication Technician/Digital Reception Technician	ICT20508	Cert II in Telecommunications Digital Reception Technology
		ICT30508	Cert III in Telecommunications Digital Reception Technology
261111/ 261112	ICT Business and Systems Analyst	ICA40505	Cert IV in Information Technology (Programming)
		ICA50405	Diploma of Information Technology (Networking)
		ICA50605	Diploma of Information Technology (Website Development)
		ICA60205	Advanced Diploma of Information Technology (Network Security)
263112	ICT Helpdesk Officer	ICA30105	Cert III in Information Technology
		ICA40405	Cert IV in Information Technology (Networking)
135199	ICT Managers	ICA50205	Diploma of Information Technology (Project Management)
			Advanced Diploma of Information Technology (Process Improvement)
		ICA60105	Advanced Diploma of Information Technology (Network Security)
262111/ 263212/ 263299/ 263311/ 263312	ICT Professional	ICA10105	Diploma in Information Technology (General)
		ICA50805	Diploma in Information Technology (Systems Analysis and Design)
		ICA50705	Diploma of Information Technology (Software Development)
		ICA50405	Diploma of Information Technology (Networking)
		ICA60205	Advanced Diploma of Information Technology (Network Security)
		ICA50405	Diploma of Information Technology (Websites)
135112	ICT Project Manager	ICA50205	Diploma of Information Technology (Project Management)
		ICA60105	Advanced Diploma of Information Technology (Process Improvement)

ANZSCO	Occupation/Job Role	Training Package	Qualification
313214/ 313199	ICT Support Technician	ICA30105 ICA40305 ICA50105	Cert III in Information Technology Cert IV in Information Technology (General) Diploma in Information Technology (General)
263299	ICT Support and Test Engineers	ICA30105 ICT40508 ICA40305 ICA10105	Cert III in Information Technology Cert IV in Telecommunications Networks Cert IV in Information Technology (General) Diploma in Information Technology (General)
261212	Multimedia Specialist and Web Developer	ICP30305 CUF40207 ICA40805 CUF50207	Cert III in Printing and Graphic Arts (Multimedia) Cert IV in Interactive Digital Media Cert IV in Information Technology (Multimedia) Diploma of Interactive Digital Media
262111	Professional – Virtual Database Administrator	ICA50505	Diploma of Information Technology (Database Design and Development)
261111/ 261313	Software and Applications Programmer	ICA40505 ICA50705	Cert IV in Information Technology (Programming) Diploma of Information Technology (Software Development)
212415	Technical Writers	ICA40305 ICA50605	Cert IV in Information Technology (Websites) Diploma of Information Technology (Website Development)
342412/ 342413	Telecommunications Cable Jointer/ Lineworker/Cabler	ICT20308 ICT20408 ICT30208 ICT30408 ICT30302	Cert II in Telecommunications Cabling Cert II in Telecommunications Access Network Cabling Cert III in Telecommunications Cert III in Telecommunications Access and Associated Services Cert III in Telecommunications Cabling and Customer Premises Equipment
263312/ 263311	Telecommunications Network Planner/ Operations/Test Engineer/Designer/ Technical Specialist	ICT30208 ICT40208 ICT40408 ICT40508 ICT50508 ICT60408	Cert III in Telecommunications Cert IV in Telecommunications Engineering Cert IV in Telecommunications Network Planning Cert IV in Telecommunications Network Diploma of Telecommunications Networks Advanced Diploma of Telecommunications Network (Qualification under development)
No applicable code	Telecommunications Rigger Installer*		
262113	Virtual Systems Administrator	ICA40705 ICA50305	Cert IV in Information Technology (Systems Analysis and Design) Diploma of Information Technology (Systems Administrator)

ANZSCO	Occupation/Job Role	Training Package	Qualification
PRINTING AND GRAPHIC ARTS			
392111	Binder and Finisher	ICP20605	Cert II in Printing and Graphic Arts (Converting, Binding and Finishing)
		ICP30705	Cert III in Printing and Graphic Arts (Print Finishing)
392311	Digital Printer – Ink Jet	ICP30405	Cert III in Printing and Graphic Arts (Instant Print)
		ICP30505	Cert III in Printing and Graphic Arts (Printing)
		ICP40305	Cert IV in Printing and Graphic Arts (Printing)
392311	Digital Printer – Toner Base	ICP30405	Cert III in Printing and Graphic Arts (Instant Print)
		ICP30505	Cert III in Printing and Graphic Arts (Printing)
		ICP40305	Cert IV in Printing and Graphic Arts (Printing)
232411	Graphic Designer	CUV30303	Cert III in Design Fundamentals
		CUF40207	Cert IV in Interactive Digital Media
		CUV60307	Associate Diploma of Creative Product Development
		ICP30105	Cert III in Printing and Graphic Arts (Graphic Design Production)
		ICP30305	Cert III in Printing and Graphic Arts (Multimedia)
392211	Graphic Pre-press Trades Worker	ICP30205	Cert III in Printing and Graphic Arts (Graphic Pre-Press)
392111	Mail Processor	ICP21005	Cert II in Printing and Graphic Arts (Mail House)
		ICP31005	Cert III in Printing and Graphic Arts (Mail House)
225411	Paper Salesperson	ICP40705	Cert IV in Printing and Graphic Arts (Management/Sales)
			Cert IV in Business Sales
		BSB40607	Diploma of Printing and Graphic Arts (Management/Sales)
		ICP50405	
392211	Pre-press Designer (IT/digital/wide format)	ICP40105	Cert IV in Printing and Graphic Arts (Graphic Pre-Press)
		ICP50205	Diploma of Printing and Graphic Arts (Multimedia)
392311	Print Machinist/ Production (including digital)	ICP20405	Cert II in Printing and Graphic Arts (Print Production Support)
		ICP30505	Cert III in Printing and Graphic Arts (Printing)
899511/ 899512	Printing Table Worker/Printer's Assistant	ICP20405	Cert II in Printing and Graphic Arts (Print Production Support)
		ICP30605	Cert III in Printing and Graphic Arts (Print Production Support)

Source: Escan 2010 survey and stakeholder input provided during validation stage

* A historically small workforce number of Telecommunications Rigger Installers has meant that there isn't a specific ABS/ANZSCO category. The emerging need for riggers, approximated at 300 from the planned NBN along with the ageing rigger workforce, makes this a critical skills need occupation.